

SAFAT AL FAHIM

Digital Transformation & Data Management

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PROFILE

Experienced consultant with 3+ years specializing in data governance, data quality, and client success management. Thrives in fast-paced environments, excelling under pressure and managing high-priority tasks across multiple projects. Adept at navigating international settings, consistently demonstrating ownership, passion, and unwavering commitment. Eager to tackle challenges in Customer Success, Account Management, and Project Management within tech.

EXPERIENCE

Consultant in Cyber & Strategic Risk

Deloitte, Berlin / Frankfurt, Germany

Oct 2021 - Present

- Managed data quality in compliance with EU regulations for Frankfurt-based F500 banking group serving 20 million customers, coordinating with 12 data managers across 7 global hubs. Reported remediation KPIs to Management Board and facilitated data contract negotiations between producers and consumers, with recurring revenue exceeding 1.2 million euros
- Facilitated relocation of customer data for a global bank post-Brexit to 2 additional countries. Ensured data compliance in Germany and France, led a team of 5 for IT process documentation, including on-site client workshops and maintenance of central database for process mapping, with recurring revenue exceeding 300k euros
- Spearheaded pre-study on Robotics Process Automation (RPA) tools for F500 real estate bank based in Hamburg with: vendor analysis, vendor selection, implementation and dashboard setup with Power BI; Build partnerships with 20 SaaS and Fintech partners to create Alliances

Working Student in Business Development / Growth & Expansion

Parkdepot, Munich, Germany

Mar 2021 - Sep 2021

- Generated > 200,000 leads for Sales Department using data processing in Python (using selenium & beautiful soup models)
- Supported with optimization of marketing strategies for B2B sales as well as with automation of manual sales processes using CRM tools (Salesforce)
- Co-lead a project for growth and expansion in the DACH region incl. competitor analysis in 16 cities across Europe

Senior Student Assistant

Jacobs University Bremen, Bremen, Germany

Sep 2019 - Feb 2021

- Team lead and creator of the *Study Abroad* campaign resulting in 4% conversion for target audience
- Organized 4 major events taking place on behalf of the International Office; Peer Counselor for 17 exchange students during the academic year
- Managed all campus / city tours to delegates from 12 prospect and existing partner universities. Represented Jacobs university at 3 major university fairs throughout EU

Summer Internship in Quality Control Office

Amazon, Düsseldorf, Germany

Jun 2019 - Aug 2019

- Assured quality of packages shipped and received (50,000 per day) by using data analytics solution in Excel and Power BI
- Co-led a team of 7 quality control interns, conducted learnings on amazon database management system using R and SQL
- Played a key role in monitoring efficiency and decreasing warehouse costs (15%, 9000 €) by lowering buffer times with Second-Party Logistics (2PL) service providers

EDUCATION

Jacobs University Bremen

Bachelor of Science in Industrial Engineering and Management

📅 2019 - 2022

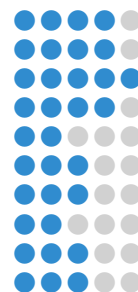
- Awarded Merit Based Scholarship
- Minor in International Business Administration
- Thesis: *Towards a hybrid Blockchain framework for the Downstream Automotive Supply Chain* with Dr. Stanislav Chankov in-corporation with Deloitte Blockchain and AI
- Research: *Data Analytics using Advanced Python for Industry 4.0* With Dr. Hendro Wicaksono

LANGUAGES

Bengali	Native / Bilingual
English	Native / Bilingual
German	C1
Hindi	C1
Arabic	A2
Spanish	A1

SKILLS & TOOLS (5 REPRESENTING EXPERT)

Python
MS Excel
MS Office
Scrum
ServiceNow
MySQL
Power BI
SAP 4 HANA
Salesforce
Collibra, Waltz



ACTIVITIES

- Member of Management Board for Jacobs University Alumni Association focusing on fundraising and Partnerships, (2024 onwards) <https://jacobs-alumni.de/alumni-association/board/>
- Speaker and Deloitte representative at Fincon Days, 2023 www.ibcms.de/fincon-speaker
- Deloitte representative at Google Cloud Digital Days Berlin, 2023
- Former CRO at Non-Profit Organization Start-Up in Teenage soft skill development: www.reflectiveTEENS.com
- Freelance Business Consultant at emerging Start-Up in Food Delivery industry: www.pryzl.com/about/
- Data Management Bootcamp organizer and speaker at Deloitte, (January 2022 - Present)
- Pro Bono consultant for different NGO/NPO projects through Deloitte, (December 2021 - Present)
- Main Organizer, Tedx Jacobs University Bremen, 2021
- ex Formula 4 racer in Germany and Pool (Hausliga) semi-finalist (2014 - 2017)

CERTIFICATES

- Cloud Digital Leader (Google Cloud Platforms) October 2023
- Professional Scrum Master (Scrum.Org) July 2023